

Organisational Behaviour (BB – 104)

Paper ID-C0204

Time allowed: 3 hours**Max Marks: 60****Section –A****Notes: All the questions are compulsory. Each question carries 2 marks each.****Q 1: Write short notes on following:****(10*2 = 20)**

- 1) Role Identity
- 2) Transactional analysis
- 3) Perceptual selectivity
- 4) Halo effect
- 5) Determinants of personality
- 6) Attitude and values
- 7) Criticism of OB Mod
- 8) Group Cohesiveness
- 9) Characteristics of organisational behaviour
- 10) Challenges for organisational behaviour

Section-B**Notes: Attempt any four questions. Each carries 10 marks each.****(4*10)****Q 2: Discuss the various personal factors which influence individual behaviour.****Q 3: Define the term 'Group' and 'Group Dynamics'. What are different types of groups?****Q4 : Explain what is meant by the hierarchal nature of the needs. Is this hierarchy rigid? Discuss with suitable examples.****Q5 : Explain the significance of leadership in management. Describe the nature of autocratic and democratic styles of leadership.****Q6 : What is multiple approach avoidance conflict? Give realistic organisational examples of where it may occur.****Q7 : Explain in detail consequences of stress emphasizing on physiological, psychological and behavioural responses to stress.**

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